

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 36 held on Monday 9<sup>th</sup> January, 2023

**CTC LEAF:** 52,848 packages of Current Season teas on offer met with a good demand.

**BROKENS:** A few good Brokens catalogued met with quite a strong demand and were generally firm. Mediums met with some demand but prices eased with fair withdrawals. Plain teas were less in demand and there was a decline in price with heavier withdrawals. BLF teas met with a little demand and prices declined further and consequently there were more withdrawals.

**FANNINGS:** A few lines of bright Fannings on offer met with quite a strong demand and were mostly dearer. Other varieties met with a fairly good interest with prices following quality. However, plain varieties were not much in demand and there were several withdrawals with a decline in price. BLF teas met with a little demand and prices declined further and consequently there were more withdrawals.

**CTC DUST:** 12,026 packages of Current Season teas on offer met with good demand. Select few lines of bright liquoring Dusts were well competed for and advanced by Tk.5/- to Tk.7/-. Other good liquoring Dusts were firm on last. Mediums also met with fairly good demand and sold at around last levels. Plain and BLF Dusts saw only some demand with fair withdrawals. Blenders were fairly active with some interest from the Loose tea buyers.

**COMMENTS:** Blenders operated strongly for bright liquoring teas which sold well in line with quality. Loose teas buyers lent only some support. Plain teas, mostly reprints suffered very heavy withdrawals owing to lack of interest for these teas on offer.

Dusts sold well.

**Our catalogue: (Sale 36) Avg: Tk 220.51, Sold 75.0 % & (Sale 35) Avg: Tk 221.28, sold 67.5 %.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	215-230 nom	215-225	Best	225-245	225-245	PD	196-199	195-277
Medium	210-225	210-220	Good	215-225	215-220	RD	103-318	107-279
Small	210-225	212-225	Medium	200-210	200-210	D	141-287	130-293
Plain	160-180	170-185	Plain	160-180	175-185	CD	163-348	162-301
BLF	125-140	130-150	BLF	125-140	130-150	BLF	135-205	145-205

Exchange Rates 9<sup>th</sup> January, 2023 Sterling Pound: Tk. 123.8637 dollar: Tk. 102.0000

Top Prices – This Week

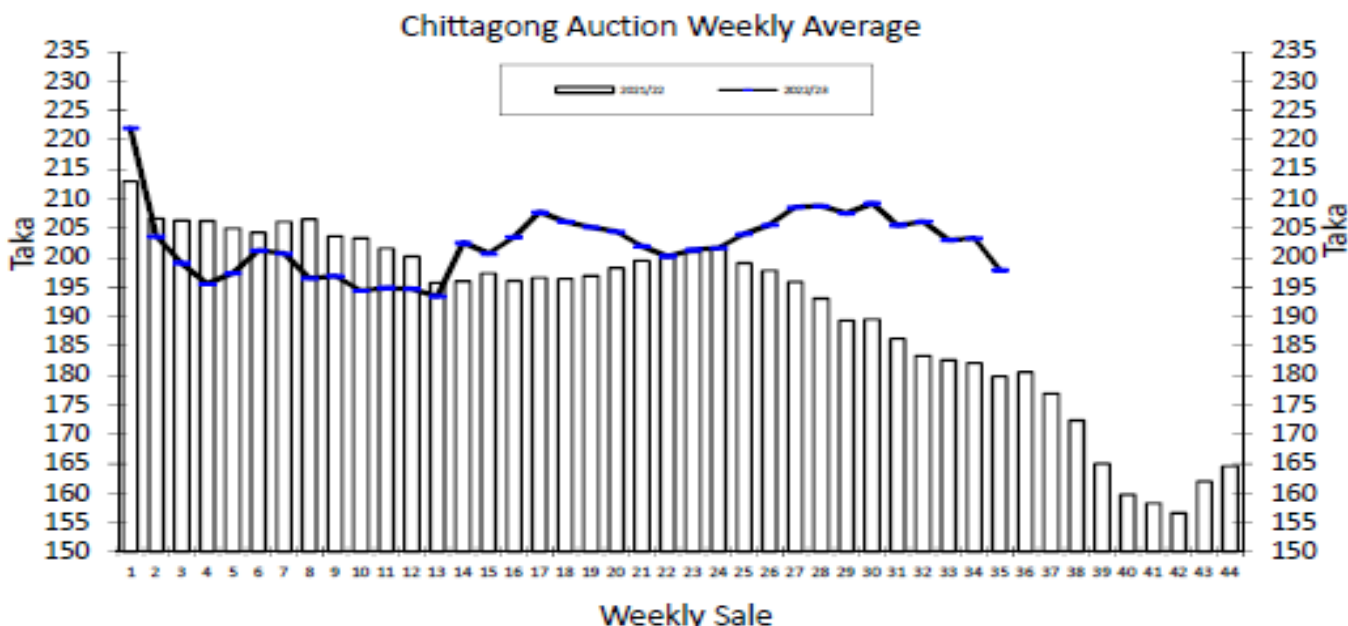
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Zareen	BOP	10	272/-	Kamona
Fannings	Zareen	OF	10	271/-	VIP
Clonal Brokens	Kaiyacherra Dalu	GBOP	10	340/-	AKT
Clonal Fannings	Kaiyacherra Dalu	OF	22	292/-	Jamuna /Shati
PD/RD (Incl Clone)	* Daragaon	RD	10	318/-	AKT
D (Incl Clone)	* Amrail	D	20	287/-	Orion
CD (Incl Clone)	* Madhupur	CD(BT1)	10	348/-	Sen
Green Tea	* M.M. Tea Estates Ltd	Oolong	1	1400/-	Ajanta
Oolong	* M.M. Tea Estates Ltd	Yellow	1	1500/-	Ajanta

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 36 )				Next Sale ( Sale 37 )			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	52,848	2,637,115	53,968	2,958,526	55,190	2,753,981	43,907	2,406,982
Dust	12,026	600,097	10,447	564,331	12,776	637,522	10,478	567,334
Total	64,874	3,237,213	64,415	3,522,856	67,966	3,391,503	54,385	2,974,316

Chittagong Auction Average: Sale 35  
Season 2022/23: Tk. 197.89 & Season 2021/22: Tk. 179.80



Category	For the Sale				Up-to-Date Sale				(+/-) Season 2021/22			
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,812,866.5	172.56	1,670,027.5	192.65	58,552,724.9	78.4%	192.59	55,534,694.4	79.0%	196.81	-3,018,030.5	4.22
CTC DUST	437,929.3	209.78	449,543.6	217.36	15,799,340.0	21.2%	211.38	14,732,368.8	20.9%	222.52	-1,066,971.2	11.14
Sub-Total	2,250,795.8	179.80	2,119,571.1	197.89	74,352,064.9	99.6%	196.58	70,267,063.2	99.9%	202.20	-4,085,001.7	5.62
Orthodox	0.0	0.00	0.0	0.00	26,105.0	0.0%	104.44	0.0	0.0%	0.00	-26,105.0	-104.44
Total	2,250,795.8	179.80	2,119,571.1	197.89	74,378,169.9	99.6%	196.55	70,267,063.2	99.9%	202.20	-4,111,106.7	5.65
Green Tea	79.0	1,250.00	0.0	0.00	10,820.4	0.0%	500.63	21,955.0	0.0%	567.52	11,134.6	66.89
Oolong Tea	0.0	0.00	2.0	1,950.00	0.0	0.0%	0.00	26.5	0.0%	1,859.43	26.5	1,859.43
Yellow Tea	0.0	0.00	1.5	1,950.00	20.0	0.0%	1,400.00	5.5	0.0%	2,150.00	-14.5	750.00
Total	2,250,874.8	179.84	2,119,574.6	197.89	74,389,010.3	99.7%	196.59	70,289,050.2	99.9%	202.31	-4,099,960.1	5.72
Other (s)	0.0	0.00	0.0	0.00	253,843.2	0.3%	162.94	43,126.3	0.1%	129.18	-210,716.9	-33.76
G.Total	2,250,874.8	179.84	2,119,574.6	197.89	74,642,853.5	100.0%	196.48	70,332,176.5	100%	202.27	-4,310,677.0	5.79

Buyer	For the Sale				Up-to-Date Sale				(+/-) Season 2021/22			
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	24,143.6	0.03%	199.24	18,727.3	0.03%	218.44	-5,416.3	19.20
Internal	2,250,874.8	179.84	2,119,574.6	197.89	74,618,709.9	99.97%	196.48	70,313,449.2	99.97%	202.26	-4,305,260.7	5.79
Grand Total	2,250,874.8	179.84	2,119,574.6	197.89	74,642,853.5	100.00%	196.48	70,332,176.5	100.0%	202.27	-4,310,677.0	5.79

#### Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	November	10.50	10.24	10.84	0.60	79.43	89.57	86.05	-3.52
Sri Lanka	November	24.8	20.2	20.2	0.0	250.2	279.1	231.9	-47.2
North India	November	127.6	104.1	111.6	7.5	981.9	1057.1	1062.4	5.3
South India	November	21.4	16.7	21.2	4.5	201.6	220.0	215.6	-4.4
All India	November	149.0	120.8	132.8	12.0	1183.5	1277.1	1278.0	0.9
Kenya	August	38.5	33.6	35.9	2.3	376.8	342.4	340.1	-2.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

#### OTHER MARKETS

##### KOLKATA SALE 01- 3<sup>RD</sup>/4<sup>TH</sup> & 5<sup>TH</sup> JANUARY, 2023

CTC: There was fair demand for better Assams which sold at irregularly easier levels in line with quality. There was better demand for the medium Assams at barely steady to irregularly easier rates. Good and medium Dooars were irregular around last to easier at times whilst plainer/BLF sorts were barely steady to easier. There was selective export enquiry on larger Brokens. Local buyers operated on the Dooars

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	304-389	304-364	328-401
GOOD ASSAMS	243-292	243-292	255-316
MED ASSAMS	158-219	170-219	182-231
BEST DOOARS	243-292	243-279	NA
GOOD DOOARS	219-243	219-243	NA
MED/PLN DOOARS	146-206	158-206	121-146

##### SILIGURI SALE 01- 4<sup>TH</sup> JANUARY, 2023

LEAF: Fair demand. Levels across all segments tended easier. Few best sorts were well competed for. DUST: Good demand at irregular levels. Buying Pattern: Internal- Main stay. Blenders – Operated.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	163-187	140-148	134-137	126-132	115-125
Medium Brokens	175-323	147-172	138-146	129-137	120-128
Smaller Brokens	180-255	149-176	143-148	135-142	130-134
Fannings	183-262	149-177	143-148	132-142	121-131

##### COONOOR SALE 01- 7<sup>TH</sup> JANUARY, 2023

DEMAND: Good demand. MARKET: The total CTC leaf teas sold this week was 89.83% (824447.70kgs) of the total offering of 917805.58Kgs. Exporters improved their buying compared to last and were fairly active on the range of teas on offer.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	237-358	237-346	225-304
MEDIUM / BETTER MEDIUM	170-231	176-231	170-213
COMMON / BLF	115-164	121-170	128-164

##### MOMBASA SALE 01- 3<sup>RD</sup> & 4<sup>TH</sup> JANUARY, 2023

The first sale of the year opened with fair demand at irregular levels for the 220,070 packages (14,708,900.00 kilos) in the market with 25.53% neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	265 – 578	284 – 318	270 – 312	271 – 310
Good	257 – 370	274 – 294	270 – 292	270 – 280
Good Medium	258 – 284	275 – 288	270 – 274	270 – 278
Medium (KTDA)	250 – 254	244 – 276	258 – 275	245 – 271
Medium (Plantations)	172 – 269	190 – 244	218 – 248	200 – 241
Lower Medium	130 – 216	134 – 208	137 – 239	140 – 227
Plainer	100 – 168	105 – 186	115 – 178	115 – 171